

■ SKILLS • FORWARD DEPLOYED ENGINEERING
ENTERPRISE TRACK • ADVANCED

Your AI pilots work in the demo. They stop working in production.

For engineers who already ship production code and have never had to do it inside a client’s constraints. Commissioned per enterprise, run against your own problem or one from the bank.

DURATION	COHORT	FORMAT	COST
6 weeks, full-time	6–10 engineers	On-site or remote	Priced per cohort
WHO THIS IS FOR		WHAT YOU LEAVE WITH	
- Two or more years shipping production software - Comfortable owning a system end to end, not just a ticket - Sponsorship from the enterprise – commissioned, not self-enrolled		- A shipped pilot the enterprise owns outright - In-house FDE capacity instead of a standing contractor relationship - A path into IIDA’s R&D-as-a-service engagements	

CURRICULUM

- Deploying inside constraints you do not control — legacy systems, restricted access
- Working an ambiguous brief to a shipped pilot, on a fixed timeline
- Advanced applied AI systems in production — the failure modes a benchmark hides
- Managing a stakeholder relationship under a deadline that keeps moving
- Handover: documentation and a runbook that survives the FDE leaving the room

Capstone. *A pilot deployed against a live problem — the sponsoring enterprise's own, or one from the IIDA problem bank matched for fit.*

WHY THIS PAYS

Two skills, rarely one person

Most engineers can build. Few can sit inside a client's ambiguity and ship against it under someone else's constraints.

The market already prices it

Palantir built its early growth on this role, and enterprises now try to hire for it directly rather than keep contracting it out.

Demand is structural

Every enterprise adopting AI hits the same wall — a demo that works and nobody who can get it running against real systems.